

2018-2019 Draft Annual Action Plan: The following activities have been selected to receive support using Consolidated Plan program funds during the 2018-2019 program year.

Organization-Activity	2018/2019
CDBG NON-PUBLIC SERVICE CAP ACTIVITIES	
Acre Family Child Care, Inc. – Family Child Care Business	\$25,000.00
Boys and Girls Club of Greater Lowell - Windows	\$8,000.00
City of Lowell – 21 Spring Avenue Demolition	\$70,000.00
City of Lowell – Bruce Freeman Rail Trail Extension	\$25,000.00
City of Lowell – Parcel 11 Parking Lot	\$52,000.00
City of Lowell – Hamilton Canal Construction Management	\$250,000.00
City of Lowell – Senior Center Lease	\$350,000.00
City of Lowell – Section 108 Debt Service	\$195,000.00
City of Lowell – Sanitary Code Enforcement	\$52,500.00
City of Lowell – Emergency Home Repair	\$20,000.00
City of Lowell DPW Parks Division – Clemente Park Improvement	\$30,000.00
City of Lowell DPW Parks Division – O’Donnell Park Tennis Courts	\$45,000.00
City of Lowell DPD – Small Business Assistance Programs – JAM Renewal	\$20,000.00
Community Teamwork – Asset Development/IDA	\$10,000.00
Community Teamwork, Inc. – Merrimack Valley Small Business Center	\$10,000.00
Habitat for Humanity of Greater Lowell – Critical Home Repairs for Seniors	\$20,000.00
Lowell House, Inc. – The Healthy Living Center	\$25,000.00
Lowell Parks and Conservation Trust, Inc. – Urban Forestry Project	\$32,000.00
Mill City Grows, Inc. - Community Garden Repairs and Infrastructure Updates	\$13,000.00
YWCA of Lowell – Acre Youth Center Paint and Floor Rehab	\$15,000.00
CDBG Public Service Cap Activities	
Angkor Dance Troupe – Angkor’s Creative Works Program	\$7,000.00
Art Ramalho’s West End Gym – Youth Boxing	\$7,000.00
Asian Task For Against Domestic Violence - Lowell Asian Initiative Against DV	\$10,000.00
Boys and Girls Club of Greater Lowell, Inc. - Music Clubhouse	\$7,000.00
Cambodian Mutual Assistance – Walk In Services Staff Expansion	\$7,000.00
Cambodian Mutual Assistance – Youth Program Staff Expansion	\$5,000.00
Coalition for a Better Acre – STEP	\$10,000.00
Community Teamwork, Inc. - Big Brother Big Sisters Mentoring	\$7,000.00
Community Teamwork, Inc. - Spindle City Corps	\$5,000.00
Community Teamwork, Inc. - Fuel Assistance	\$10,000.00
Community Teamwork, Inc. - Secure Jobs Initiative	\$5,000.00
Community Teamwork, Inc. - CBDG Emergency Motel Placement	\$5,000.00
Council on Aging – Senior Programming	\$10,000.00
Girls Incorporated of Greater Lowell – Outreach	\$5,000.00
Girls Incorporated of Greater Lowell - Youth Enrichment Programs	\$5,000.00
Greater Lowell Family YMCA – Camperships	\$7,000.00
Greater Lowell Workforce Investment Board/Career Center of Lowell Work Program for Youth	\$10,000.00
House of Hope, Inc. - The Hope Chest	\$6,200.00
Lowell Association for the Blind – Advocacy/Services for the Blind	\$10,000.00
Lowell Community Health Center - Teen BLOCK Reaches Out	\$6,800.00
Lowell House, Inc. – Stabilizing Housing and Job Placement for Recovery Home Graduates	\$10,000.00

Massachusetts Alliance of Portuguese Speakers - MAPS – Lowell Immigrant Integration Services	\$5,000.00
Mental Health Association of Greater Lowell – Bilingual Advocates	\$5,000.00
Merrimack Valley Catholic Charities – Lowell Food Pantry Collaborative	\$30,000.00
Merrimack Valley Food Bank, Inc. - Mobile Pantry	\$10,000.00
Merrimack Valley Food Bank, Inc. – Food Distribution	\$10,000.00
Merrimack Valley Housing Partnership – First Time Home Buyer Training	\$5,000.00
Middlesex Community College – Out of School Youth Development	\$7,000.00
Mill City Grows, Inc. – Community Programming	\$7,000.00
Recreational Adult Resource Association – Programs and Services	\$5,000.00
St. Paul’s Kitchen- Payroll Assistance	\$8,000.00
The Community Family – Alzheimer’s Adult Day Health	\$5,000.00
The Megan House Foundation – Recovery Maintenance and Goal Planning Emma’s Place	\$10,000.00
The Wish Project – Beds for the Homeless	\$10,000.00
Third Sector New England, Sustainable Farming Project – Expanding access to healthy food	\$5,000.00
UTEC, Inc. – Workforce Development in Social Enterprises	\$10,000.00
Whistler House Museum of Art - Multicultural Youth Summer Art Program	\$5,000.00
YWCA of Lowell - Youth Enrichment Programs	\$7,000.00
ESG Activities	
Catholic Charities – Brigid’s Crossing	\$5,000.00
Community Teamwork, Inc. – Homeless Prevention	\$20,000.00
Community Teamwork, Inc. – Rapid Rehousing for Homeless Households	\$20,000.00
House of Hope, Inc. – House of Hope Housing Resource Center	\$15,000.00
House of Hope, Inc. – House of Hope Shelters	\$25,000.00
International Institute of New England, Inc. – Homeless Prevention for Refugees	\$20,000.00
Lowell Housing Authority – Homeless Prevention Program	\$10,000.00
Lowell Transitional Living Center – Community Outreach Program	\$12,400.00
Lowell Transitional Living Center – Winter Emergency Bed Program	\$15,000.00
Women in Transition, Inc. DBA Alternative House - Emergency Domestic Violence Shelter	\$10,000.00
HOME Activities	
City of Lowell DPD - First Time Homebuyer Program Down Payment Assistance	\$250,000.00
City of Lowell DPD - HOME Housing Rehab	\$250,000.00
CHDO Reserve	\$120,675.00
Parcels 8 and 9	\$750,000.00
HOPWA Activities	
AIDS Action Committee of MA, Inc. - Rental Assistance Program	\$71,974.00
AIDS Action Committee of MA, Inc. - Emergency Housing and St. Paul's Residence	\$65,008.00
AIDS Action Committee of MA, Inc. - Middlesex HOCH Program	\$106,200.00
Institute for Health and Recovery - Project HEAL	\$59,318.00
Justice Resource Institute - Assisted Living Program	\$265,677.00
Lowell House, Inc. - Housing Information Services	\$74,493.00
Lowell House, Inc. - Supportive Services	\$65,844.00
Lowell Housing Authority	\$100,000.00
South Middlesex Opportunity Council - HOPWA Program	\$69,291.00
Victory Programs, Inc. - Ruah House	\$51,765.00
Lynn Housing Authority-Neighborhood Development – Administering Agency for Essex County	425,968.00

Lowell Memorial Auditorium
ROLLING FORECAST
FYE 06/30/18

	ACTUAL JUL - APR 2017-2018	PROJECTED MAY - JUN 2018	TOTAL ACT/PROJ FYE 06/2018	ORIG BUDGET FYE 06/2018	VARIANCE
# OF EVENTS	79	28	107	119	(12)
ATTENDANCE - PAID	22,930	8,636	31,566	46,424	(14,858)
AVERAGE TICKET PRICE	34.73	35.73	70	34.65	36
ATTENDANCE - TURNSTILE	82,849	23,862	106,711	110,910	(4,199)
GROSS TICKET REVENUE	796,343	308,593	1,104,936	1,608,400	(503,464)
SPONSORSHIP REVENUE	10,000	1,800	11,800	25,200	(13,400)
OTHER REVENUE	229,423	-	229,423	-	229,423
NET REVENUE	1,035,766	310,393	1,346,159	1,633,600	(287,441)
DIRECT EVENT INCOME	257,785	79,115	336,900	339,770	(2,870)
CONVENIENCE FEE REVENUE	52,505	18,619	71,124	108,778	(37,654)
CONCESSIONS	91,004	40,112	131,116	164,192	(33,076)
CATERING	26,453	6,103	32,556	38,914	(6,358)
NOVELTY	13,436	865	14,301	10,210	4,091
PARKING	4,835	121	4,956	6,169	(1,213)
TOTAL ANCILLARY REVENUE	135,728	47,201	182,929	219,485	(36,556)
EVENT OPERATING INCOME	446,018	144,935	590,953	668,033	(77,080)
MRT RENTAL INCOME	28,524	5,692	34,216	34,494	(278)
SPONSORSHIP	17,017	4,483	21,500	45,000	(23,500)
ORDER FEE INCOME	25,431	3,000	28,431	50,000	(21,569)
MISC INCOME	7,075	6,000	13,075	18,500	(5,425)
TOTAL OTHER INCOME	78,046	19,175	97,221	147,994	(50,773)
EXECUTIVE	117,895	24,870	142,765	155,549	12,784
FINANCE	93,067	20,146	113,213	125,220	12,006
BOX OFFICE	73,903	13,528	87,432	95,580	8,148
MARKETING	21,481	6,132	27,613	62,282	34,669
GROUP SALES	5,477	983	6,460	3,802	(2,658)
EVENT PRODUCTION	81,716	15,113	96,829	97,909	1,080
TECHNICAL SERVICES	7,433	1,404	8,837	14,723	5,886
OPERATIONS	233,662	37,499	271,161	296,877	25,715
OVERHEAD	129,672	24,920	154,592	163,314	8,722
INDIRECT EXPENSES	764,306	144,596	908,902	1,015,254	106,352
NET OPERATING INCOME	(240,242)	19,515	(220,728)	(199,227)	(21,501)

NOTES:

Facility Fee year to date is:	\$75,387
Spectra incentive included in roll	\$0

